

# The ARMR Knowledge Resource

---



At ARMR we believe that there is more to brokering environmental and specialty insurance policies than selling a quote without additional support. The ARMR Knowledge Resource is your competitive advantage with selling environmental insurance and better protecting your client's operations.

We are very excited for you to experience the difference with us.

## EXPERIENCE THE DIFFERENCE WORKING WITH US

- ✓ Carrier Selection. Our underwriters have exceptional knowledge, and the claims department understands how to adjust and defend the risks that are being written.
- ✓ Coverage Expertise & Analysis by our in-house expert witness.
- ✓ High-quality advice & negotiations.
- ✓ Claims Consultation & Support by our team of in-house JD's and Expert Witness.
- ✓ Risk Consultation. & Early Risk Identification by the ARMR Producer 2 JD's in contract law & environmental law on staff
- ✓ Sales Support With Presentation Support.
- ✓ Access to exclusive ARMR programs.
- ✓ Intimate Customer Service with 24-hour acknowledgements on everything!
- ✓ Complex Coverage Crafts that are unique to your client and easy to work with.

# Additional ARMR Resource Services Included



## **BROKERING SERVICES INCLUDED**

- Early Risk Identification - we will identify potential hidden environmental risks that could financially impact the insured. We will use our in-house team of consultants, expert witness, and JD's to assist.
- Complex Coverage Crafts - the quotes we present will be unique to your client. This coverage is complex. We make it easy for you to work with. So that you can get a bind order faster and more often!
- High-level Negotiations- With our strong relationships with our carrier partners, we are able to successfully negotiate at a high level to offer you a strong competitive advantage.
- ARMR Brokerage Expertise - we will offer coverage analysis' to better position you for the win. We know to look for coverages that aren't excluded, nor are included.
- Exceptional Experience - we value you as a team member. Working with us you will experience the difference in our brokering and setting you up for success while working with environmental insurance.

## **SALES & SERVICE SUPPORT**

- Sales Support - we will train and share with you informative handouts for use with your prospects & insureds.
- Presentation Support - We will be on call if you need us to answer any questions during your quote presentation to your client.
- Access To Exclusive Programs - ARMR is continually releasing programs exclusive to our Agents. You have access to all of these.
- Coverage Analysis - we will do an upfront coverage analysis of current non-ARMR placements to better position you for success.
- Intimate Customer Service- we have an extensive team of professionals here to serve you on all of your service needs with 24-hour acknowledgments.